



April 8, 2026

The Honorable Pete Sessions, Chairman
The Honorable Kweisi Mfume, Ranking Member
Subcommittee on Government Operations
2106 Rayburn House Office Building
Washington, D.C. 20515

Dear Chairman Sessions and Ranking Member Mfume:

On behalf of Keep US Posted, thank you for holding the March 17, 2026 hearing, *Oversight of the U.S. Postal Service: The Financial Future Under Postmaster General Steiner*. We appreciate Postmaster General Steiner's desire to grow mail volume and his acknowledgement that USPS faces operational insolvency — and stand ready to cooperate with him in every way possible. However, his testimony did not identify the root causes of the USPS financial crisis or the reforms needed to preserve essential postal services.

The Postal Service does not have a revenue problem; it has a cost control problem. Stamp prices have climbed 44% over the past 15 years, and rates for other mail products have risen even more. Yet despite these repeated increases, USPS has still lost more than \$25 billion since Postmaster General DeJoy launched the 2021 *Delivering for America* plan—even after Congress provided \$10 billion under the 2021 CARES Act and eliminated \$120 billion in liabilities under the Postal Service Reform Act of 2022. Worse, performance has also deteriorated: over the past four years, USPS total factor and labor productivity fell to the lowest levels in the modern agency's history. The *Delivering for America* plan is harming the mailing industry, and Congress should not provide additional aid without requiring meaningful, enforceable reforms—or USPS will be back on the path to insolvency.

Postmaster General Steiner's testimony included numerous statements which we believe require correction and clarification to provide you with a more complete picture of USPS finances:

- Steiner claimed the Postal Regulatory Commission's once-a-year rate limit and workshare passthroughs cost USPS \$1 billion. **This is false.** The PRC has explained that the shift to twice-a-year increases has *reduced* volume and revenue.¹ NDP Analytics reported USPS's elasticity methodology is flawed and contributed to more than \$1 billion in lost revenue.²
- Steiner said USPS headcount dropped by 34,000 over four years. **This is misleading.** Lower-cost, part-time positions declined; however, full-time staffing *increased* by 37,783 (2020–2024) and only fell by about 2,000 from 2024–2025.³ More full-time employees increase costs and retiree obligations.
- Steiner testified that insourcing transportation saved money. **This is not correct.** USPS canceled transportation contracts that were less expensive than performing the work with USPS employees.⁴

¹ [PRC Order 9436](#).

² [NDP Critique of USPS Elasticities](#).

³ [Number of Postal Employees Since 1926 - Who we are - About.usps.com](#).

⁴ [USPSOIG AUDIT on Postal Vehicle Operations](#).

- Steiner suggested USPS does not have a monopoly. **In practice, USPS retains statutory monopolies over letters and access to mailboxes,**⁵ which many businesses and consumers must use.
- Steiner said Regional Transportation Optimization (RTO) has not affected delivery. **While RTO may not change final delivery, it has worsened end-to-end transit time from acceptance to delivery.**⁶
- Steiner argued a 2% reduction in controllable costs is impossible, suggesting peers like FedEx and Waste Management could not do it. **The Subcommittee should test that claim.** Given USPS's steep volume decline—more than half of mail volume lost over 15 years⁷—cost reductions of this magnitude should be achievable.

These issues put the Subcommittee in a difficult position and leave mailers caught between unacceptable options. Mail service cannot be allowed to halt, and the status quo of only raising prices and cutting service cannot continue. Keep US Posted urges that any new reform legislation follows three core principles contained in HR 3004:

- **ACCESSIBILITY:** Preserve the Universal Service Obligation requiring six-day mail and package delivery to every address.
- **AFFORDABILITY:** Limit rate hikes to once per year and keep them affordable for small businesses and consumers. A CPI-based price cap for Market Dominant products would require USPS to improve efficiency and live within its means. Any service reductions must be required to provide guaranteed savings.
- **ACCOUNTABILITY:** Strengthen the PRC's oversight with binding authority over service changes and a dedicated customer advocate to ensure USPS improves efficiency and cost discipline to live within its means.

We appreciate your commitment to pursue bipartisan postal legislation. Keep US Posted stands ready to work with you and mail stakeholders to advance reforms consistent with the principles above so future efforts do not repeat the *Delivering for America* plan's costly outcome. The mailing industry — and the nation — cannot afford it.

Sincerely,



Kevin Yoder
Former Member of Congress (KS-03)
Executive Director, Keep US Posted

⁵ [USO Report](#).

⁶ [Analysis of the Postal Service's FY 2024 Annual Performance Report and FY 2025 Performance Plan](#).

⁷ [Analysis of Historical Mail Volume Trends](#).

Keep US Posted represents individual consumers, small businesses, nonprofits, newspapers, greeting card publishers, magazines, and catalogs, all companies and customers that are part of the mailing industry that provides 7.9 million American jobs and generates \$1.9 trillion in commerce.

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